

CONTRA COSTA MONTHLY MARKET UPDATE

12 Cities of Contra Costa

Single Family Homes (not including condos)
May 2, 2012

	For Sale		Number In Contract		Percent in Contract*	
	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12
Alamo	80	95	31	28	39%	29%
Blackhawk	43	45	11	10	26%	22%
Concord	231	244	143	147	62%	60%
Danville	170	175	68	73	40%	42%
Diablo	9	11	0	2	0%	18%
Lafayette	95	96	39	36	41%	38%
Martinez	119	107	65	62	55%	58%
Moraga	33	41	19	20	58%	49%
Orinda	59	81	25	24	42%	30%
Pleasant Hill	66	61	40	41	61%	67%
San Ramon	170	172	86	95	51%	55%
Walnut Creek	119	144	65	71	55%	49%
Total	1194	1272	592	609	50%	48%

Contra Costa County Market Update by Price

Single Family Homes (not including condos)
May 2, 2012

	For Sale		Number In Contract		Percent in Contract*	
	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12
\$100,001-\$500,000	382	378	227	235	59%	62%
\$500,001-\$750,000	261	260	150	143	57%	55%
\$750,001-\$1,000,000	254	280	121	129	48%	46%
\$1,000,001-\$1,500,000	173	189	64	74	37%	39%
\$1,500,001-\$2,000,000	58	79	19	18	33%	23%
\$2,000,001-\$2,500,000	22	31	1	4	5%	13%
\$2,500,001-\$3,000,000	18	20	6	2	33%	10%
\$3,000,001-\$4,000,000	10	16	3	2	30%	13%
\$4,000,001 and up	15	18	0	1	0%	6%
Total	1193	1271	591	608	50%	48%

Select Cities with Homes Priced over \$1,000,000

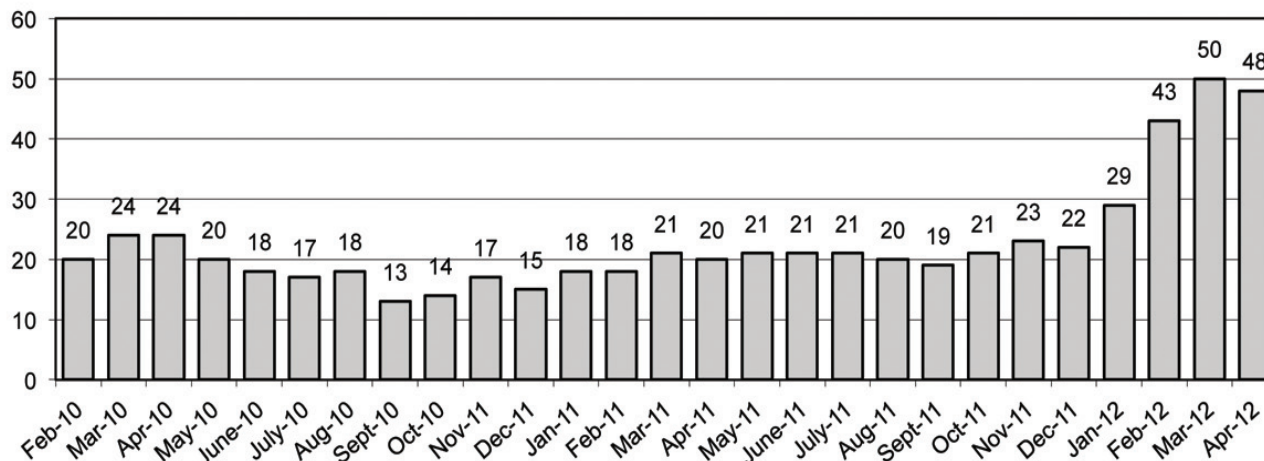
Single Family Homes (not including condos)
May 2, 2012

	For Sale		Number In Contract		Percent in Contract*	
	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12
Alamo	60	69	22	14	37%	20%
Blackhawk	28	35	5	5	18%	14%
Concord	1	1	1	1	100%	100%
Danville	62	69	18	22	29%	32%
Diablo	9	11	0	2	0%	18%
Lafayette	45	53	18	16	40%	30%
Martinez	0	0	0	0	0%	0%
Moraga	15	17	7	8	47%	47%
Orinda	39	54	13	16	33%	30%
Pleasant Hill	0	1	0	0	0%	0%
San Ramon	21	29	7	13	33%	45%
Walnut Creek	16	15	2	4	13%	27%
Total	296	354	93	101	31%	29%

Percent of Homes in Contract Single Family Homes (not including condos)

For the 12 cities in Contra Costa

May 2, 2012



Select Cities with Homes Priced under \$1,000,000

Single Family Homes (not including condos)
May 2, 2012

	For Sale		Number In Contract		Percent in Contract*	
	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12	Mar '12/April '12
Alamo	20	26	9	14	45%	54%
Blackhawk	14	10	6	5	43%	50%
Concord	228	244	141	146	62%	60%
Danville	108	107	51	51	47%	48%
Diablo	0	0	0	0	0%	0%
Lafayette	50	43	21	20	42%	47%
Martinez	119	107	65	62	55%	58%
Moraga	18	24	12	12	67%	50%
Orinda	20	27	12	8	60%	30%
Pleasant Hill	66	60	41	41	62%	68%
San Ramon	149	143	79	82	53%	57%
Walnut Creek	103	129	63	67	61%	52%
Total	895	920	500	508	56%	55%

